



Implementation of NSW Services in Malaysia

14.06.2012 in Kuching, Sarawak

Agenda

Dagang Net's Corporate Overview

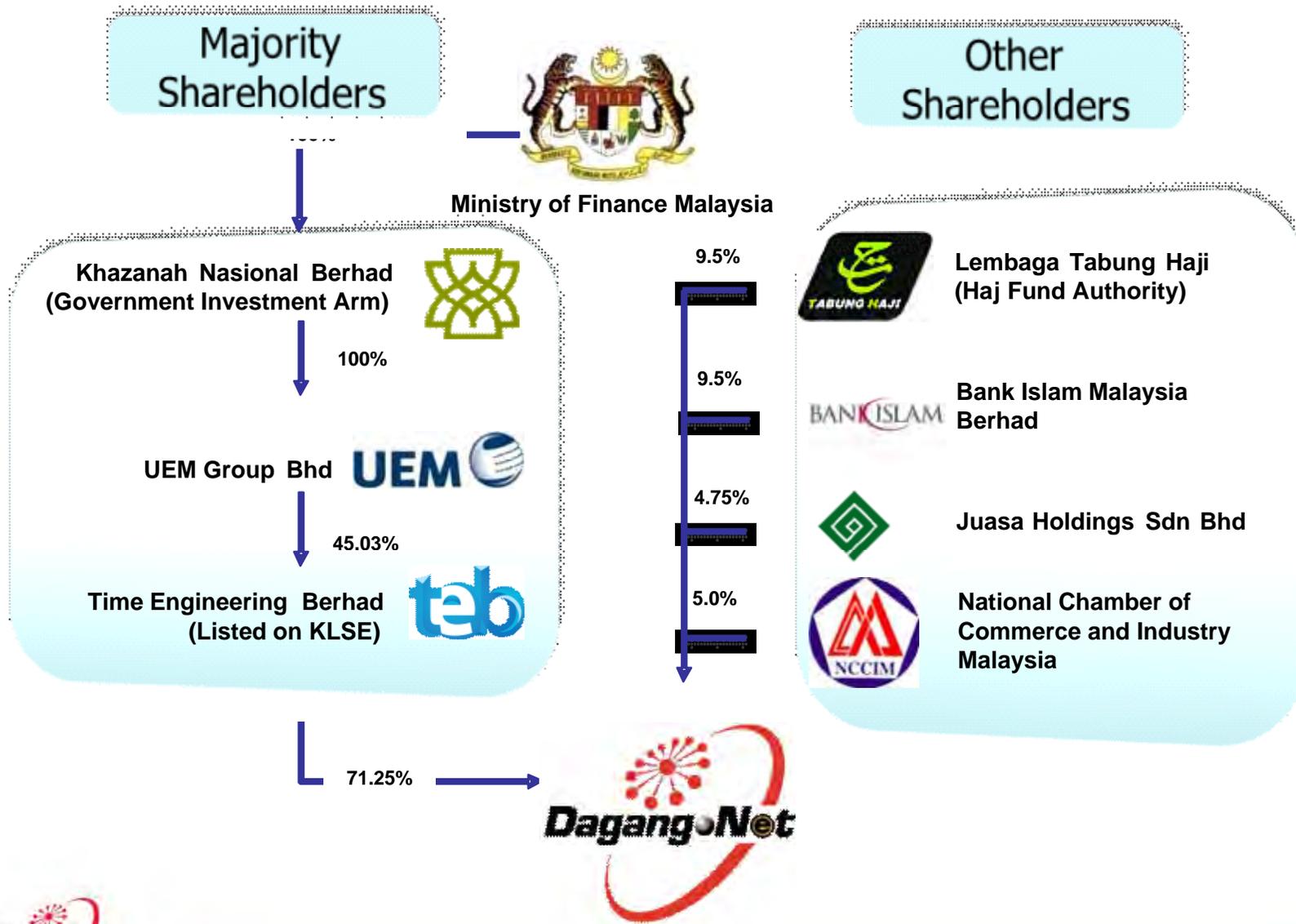
NSW Implementation Updates

NSW Services

Corporate Overview



Dagang Net Shareholding Structure



Company's Background



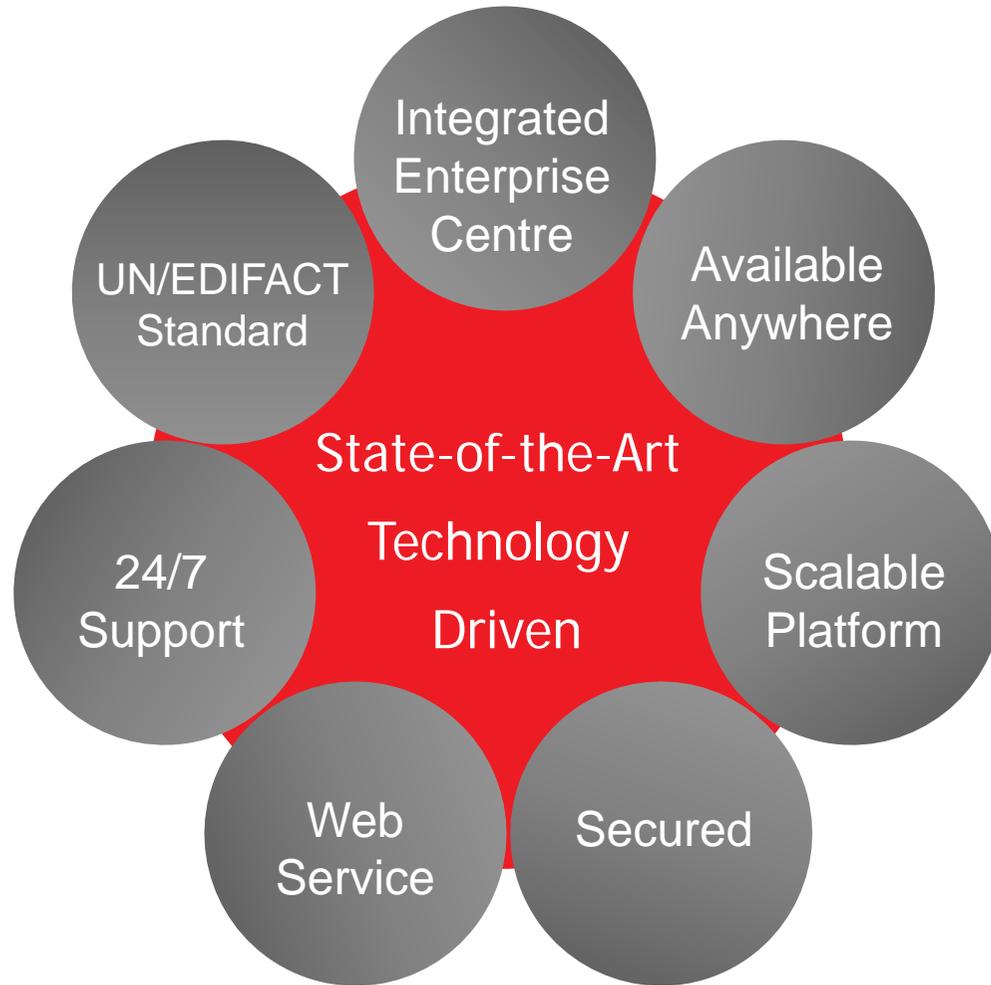
Founded in 1989 with paid-up capital of RM 27 Million

Malaysia's first e-Commerce service provider

Government Linked Company. Unique expertise

Specialization in e-Commerce Solutions, Trade Facilitation, Message Standards

Deployed Standards & Technology



Use of Latest Technology

Aligned to Malaysia's NSW/ASW

Proven Project Management

Sharing of Resources

99.8% - High Availability

Our Experiences



Fast Facts

1

Connectivity

- Serving **156 over 173** points of entry (Customs stations, ports, airports and border crossings)
- Servicing **9,000+** organizations with more than **13,000** users
- Connecting **25** Permit Issuing agencies and **8** local banks
- Connecting **6** major ports



2

Transactions

- More than **50 million** electronic transactions processed a year
- **RM1.8 billion** worth in Customs duty payments transacted annually



3

Coverage

- **24 x 7, 365** days a year operational support services
- Nationwide operations, supported by **7 regional offices**
- Supporting **multiple** message standards (UN/EDIFACT, RosettaNet, ebXML)

NSW Implementation Updates



Overview of Malaysia's NSW



**Converging the trade community through
1 single window**

NSW Core Services

eManifest



A web-based shipping community system to facilitate submission of **manifest** from the port users to authorities.

eDeclare



A web-based Customs declaration service that facilitates the preparation and submission of **trade declarations**

ePCO



A web-based **certificate of origin** application and approval system that **certifies the country of origin** of a particular product.

ePayment



A web-based duty payment service that enables preparation and submission of **duty payment** to Customs.

ePermitSTA



A web-based permit application for **Strategic Trade Act 2010** (STA 2010) that enables **application and approval of pre-registration and permits** under the purview of the STA 2010.

ePermit



A web-based import / export **permit applications** to relevant Permit Issuing Agencies

6 Core Services

NSW Portal "myTRADELINK"

The screenshot shows the myTRADELINK portal interface. Key elements include:

- 1:** Search bar at the top right.
- 2:** Contact information: Call Us 1300 133 133, THURSDAY 24 MAY 2012.
- 3:** Navigation menu: HOME, ABOUT MYTRADELINK, INFORMATION, TRADE REPOSITORY, FEEDBACK, ARCHIVE, FAQ.
- 4:** Sign On button.
- 5:** NOT A SUBSCRIBER? link.
- 6:** Services sidebar menu.
- 7:** Announcement section with a green background.
- 8:** Welcome to myTRADELINK section.
- 9:** NSW - Messages Statistics bar chart.
- 10:** Exchange Rate table.
- 11:** Navigation tabs: Exchange Rate, Tariff Code, Registered CHOCAR, Shipping Schedule.
- 12:** Footer with logos of partner organizations.
- 13:** Terms & Conditions, Privacy Policy, Security Policy, Sitemap.

Wt Code	Description	Previous	Current	Previous	Current
USD	UNITED STATES DOLLAR	0.8240	0.8240	0.8240	0.8240
AUD	AUSTRALIAN DOLLAR	1.1857	1.1857	1.1854	1.1853
JPY	YEN	0.0077	0.0077	0.0076	0.0076
EUR	EURO	0.7391	0.7391	0.7391	0.7391
GBP	BRITISH POUND	0.6538	0.6538	0.6537	0.6537
CHF	SWISS FRANC	0.9485	0.9485	0.9484	0.9484
HKD	HONG KONG DOLLAR	0.9753	0.9753	0.9753	0.9753
SGD	SINGAPORE DOLLAR	0.7042	0.7042	0.7042	0.7042

Live on 1st June 2012

In collaboration with NSW section and all PIAs

Newly enhanced portal with added features

National Trade Repository – data on Customs, PIAs, Ports, Industry

www.mytradelink.gov.my



PIA Info Page

http://www.mytradelink.gov.my/web/guest/stic

Home - Home myTRADLINK

File Edit View Favorites Tools Help

bing Hotmail Autofill Private Messenger E-mail page IM page Sign in

SERVICES

- » eDeclare
- » ePayment
- » eManifest
- » ePermit
- » ePCO
- » ePermit STA

June, 2012

S	M	T	W	T	F	S
27	28	29	30	31	1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
1	2	3	4	5	6	7

NEWS

General : Lebuh Sentosa In Putrajaya To Be Closed In Stages

Sport : 37 Teams To Compete In Melaka International Dragon Boat Race

SARAWAK TIMBER INDUSTRY DEVELOPMENT CORPORATION, TRADE CONTROL DIVISION, DOMESTIC TRADE SECTION

STIDC issues the license for the exportation and importation of timber and timber products under 'The Malaysian Trade Classification And Customs Duties Order' to registered applicants.

Permit Application Procedure

1. Applicant registers with STIDC.
2. Applicant registers with Dagang Net for ePermit subscription.
3. Applicant submits online application.
4. STIDC verifies the application.
5. STIDC approves the application.
6. Approved permit will be sent to Customs Information System.

Client Charter

Export and import licenses for logs - 1 working day. [Click here to view](#)

Export and import licenses for timber products - 3 working days. [Click here to view](#)

Process Flow

SWK Timber Import. [Click here to view](#)

SWK Timber Export. [Click here to view](#)

Charges

Not Available

Tariff Codes

7:11 AM
14/6/2012

NSW Implementation Coverage



ePCO:

100
%

ePermit STA:

100
%

eDeclare:

94.6
%

ePermit:

78.1
%

ePayment:

28.6
%

eManifest:

22.7
%

Electronic Permit (ePermit)



ePermit Service

Web-based system for the application and approval of
Import and Export Permit



Single link to Permit Issuing Agencies (PIA) and Customs

Servicing **25 PIA** across 10 ministries nationwide

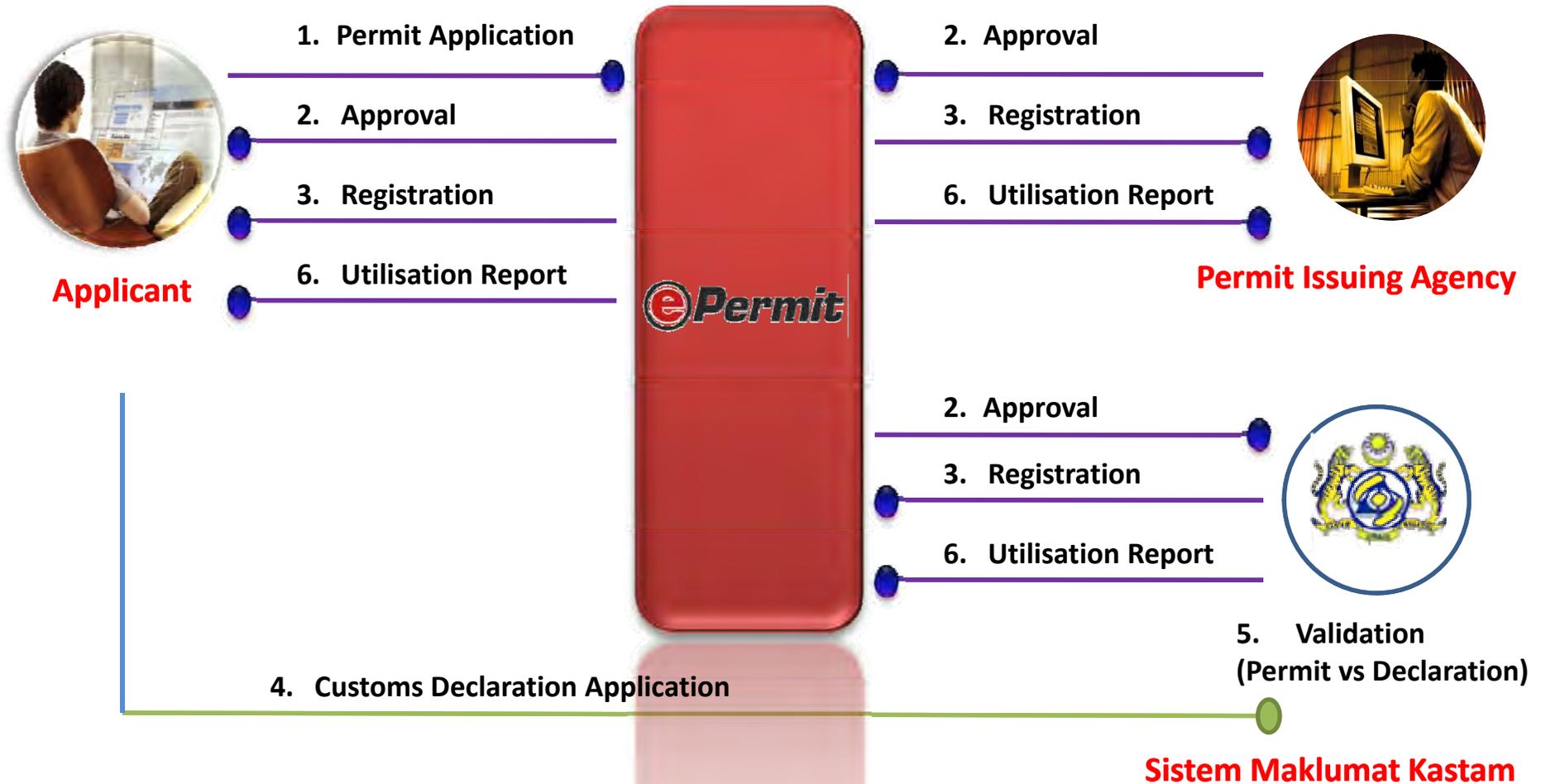
Increase level of efficiency & productivity – cutting of approval process from 7 days to **maximum of 2 days**

Currently serves over **5,000 importers, exporters, forwarding agents**

More than **20,000 permit application** transacted monthly

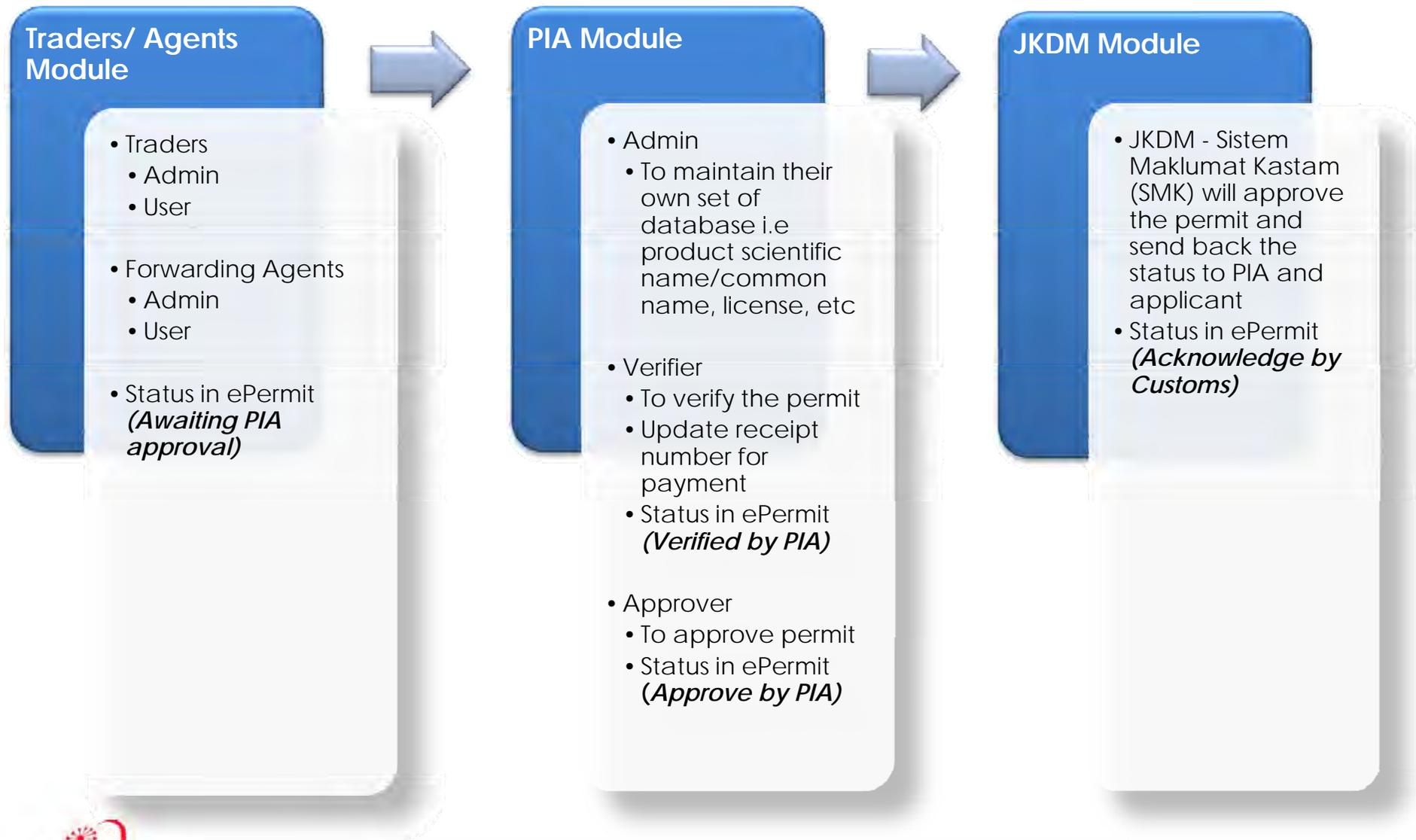
Creates a **virtual community** for **key players** in the trade supply chain - **paperless** environment

ePermit Process Flow

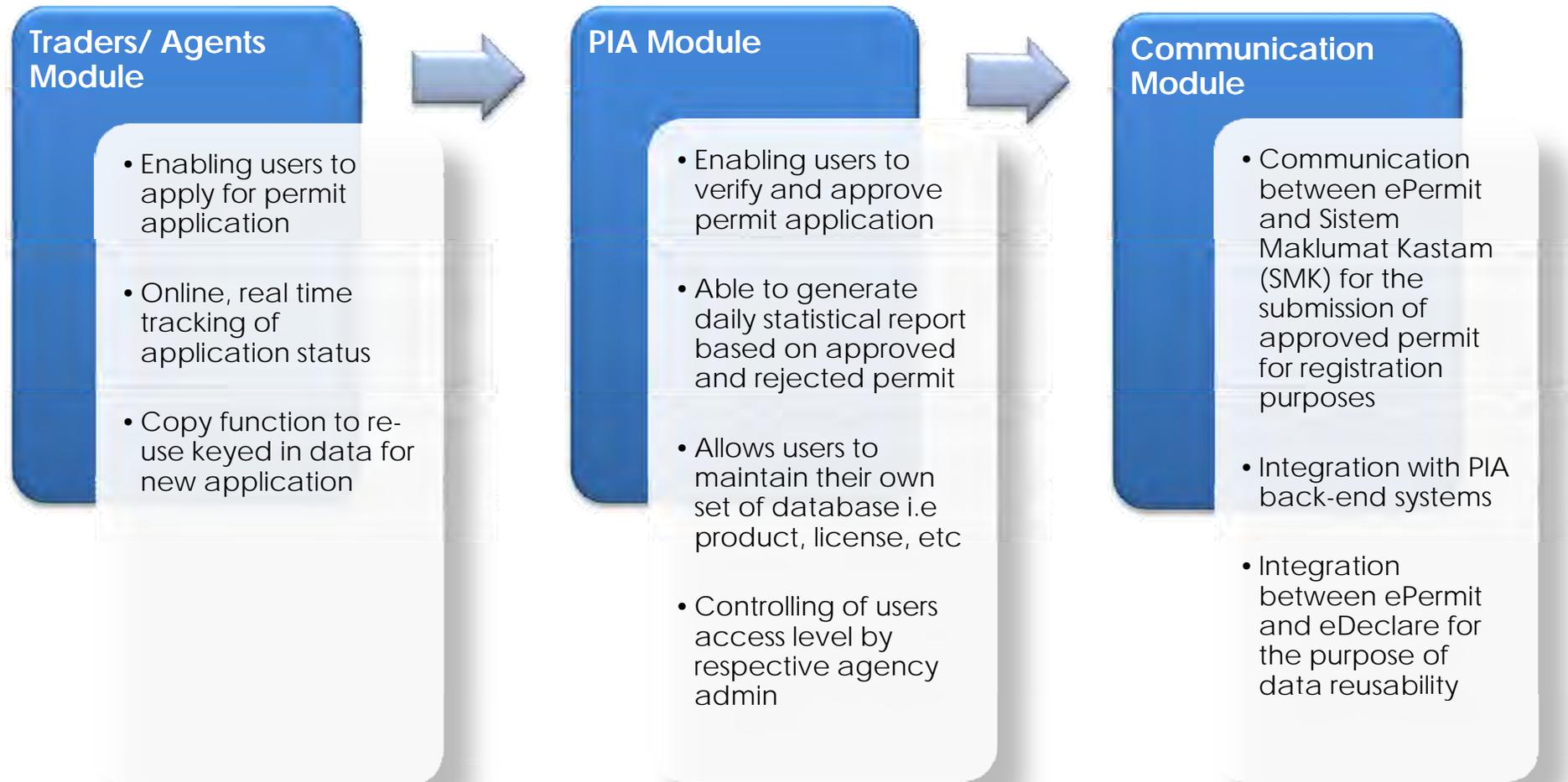


Provides paperless environment for Permit application

User Level & Status



ePermit System Features



Before & After ePermit

Characteristics	Before ePermit	After ePermit
Submission of documents	By dispatch clerks	Electronically, anywhere at your convenience
Time of Submission	Within office hours only	Anytime – 24 x 7
Trips to Government Office	At least 2 times required	18 PIA on paperless mode – No trip required
Copies of documents	Multiple copies [Up to 20 documents]	Single copy [Up to 95% reduction]
Data Reusability	None	69% reusable data for other trade documents i.e customs declaration
Competitiveness	Delay trade process	Faster turnaround time

Result Driven Application

PUBLIC SECTOR

- **Increases** Government of Malaysia's service delivery performance
- **Fast** information retrieval - improves **efficiency and accuracy** of statistics
- Better **enforcement** - data route to Customs and other authorities
- **Direct** escalation – auto routing to respective officers
- **Automation** – no manual data update into systems
- **Reduced** processing and approval time
- **Cost savings** – no permit printing for paperless environment

PRIVATE SECTOR

- **Increases** Malaysia's **competitiveness** as a trading nation
- **Ease of use** – Internet driven, user-friendly
- **Single access** to all PIAs
- Increased **transparency** - online, **real-time tracking** of application status
- Data reusability feature helps increased **data integrity and accuracy**
- **Reduced** paper-based application – improves **productivity and cost savings**

ePermit Pricing Structure

Fee Details	Private Sector	SME
Registration Fee - One time fee	RM500	RM200
Module Access Fee - Yearly Fee	RM200	RM200
Transaction Fee - Per successful transaction	RM5 + service tax	RM5 + service tax

Note : Registration Fee is waived for existing Dagang Net user

Registration Process

Registration Form: Downloadable at www.dagangnet.com

Supporting documents:

1. Suruhanjaya Syarikat Malaysia (SSM) Registration of Business Certificate
2. License or Certificate issued by Government
3. Payment for Registration fee & Annual Access Fee

Companies to qualify for SME Status under NSW new tariff structure:

1. Total No. Permanent staff < 150
2. Annual Revenue < RM25 Million

Supporting documents for SME Special Rate :

1. Certified true copy of EPF Statement by
 - Company Secretary/Directors/Business Owners
2. Certified true copy of latest Audited Financial Statement by
 - Company Secretary/Directors/Business Owners

Electronic Preferential Certificate of Origin (ePCO)



Benefits of PCO

Attests goods
are of a
certain origin

Definitions of
preferential
tariff

Claim
preferential
tariff treatment



Promote trade
among
countries

Fulfil banks
requirement

Letter of Credit
Application



ePCO Service

Web-based system for the application and approval of
Cost Analysis (CA) Preferential Certificate of Origin (CO)



- **Malaysia's single gateway** to international trading community
- Servicing Malaysia's sole PCO issuing authority, **Ministry of International Trade and Industry (MITI)**
- Currently serves over **3000 manufacturers / exporters**
- More than **15000 PCO documents** transacted monthly
- Creates a **virtual community** for **key players** in the trade supply chain - **paper-less** environment

Project Background

Early 2007
Project Kicked
Off

1 January 2009
Implemented
in MITI Kuala
Lumpur (HQ)

2010
Expanded to
ALL MITI
Branches

More information on ePCO is retrievable at
<http://epco.dagangnet.com.my/epco.jsp>

Schemes in ePCO

AANZFTA: ASEAN-Australia-New Zealand Free Trade Agreement

AKFTA: ASEAN-Korea Free Trade Agreement

MPCEPA: Malaysia-Pakistan Closer Economic Partnership Agreement

TEXTILE

MJEPA: Malaysia-Japan Economic Partnership Agreement

ATIGA: ASEAN Trade In Goods Agreement

GSP: Generalized System of Preferences

ACFTA: ASEAN-China Free Trade Agreement

AIFTA: ASEAN-India Free Trade Agreement

MNZFTA: Malaysia-New Zealand Free Trade Agreement

AJCEP: ASEAN-Japan Comprehensive Economic Partnership

The logo for ePCO (ASEAN-Plus Connectivity) features a large red circle with a white border. Inside the circle, the letter 'e' is white and enclosed in a black circle, followed by the letters 'PCO' in a bold, black, sans-serif font.

ePCO Modules



ePCO Standard Module

CA and CO is prepared by same entity

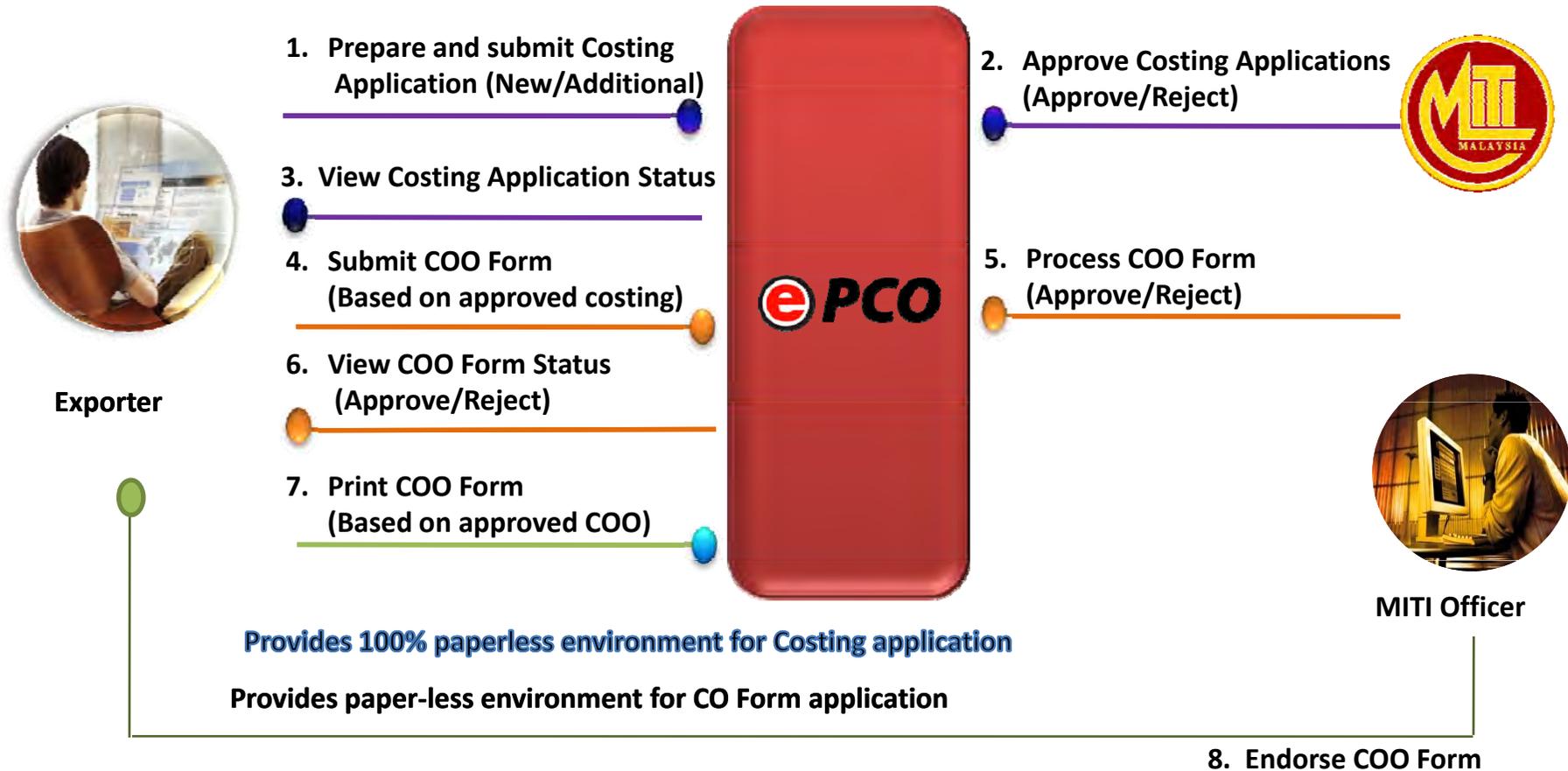


ePCO Manufacturer Module

CA and CO is prepared by different entity

Restricted data in CA is hidden from CO Applicants

ePCO Standard Module Process Flow



ePCO Manufacturer Module Process Flow



Manufacturer



Assigned Exporter

1. Prepare and Submit Costing Application
3. View Costing Application Status and Assign Approved Costing to Preferred Exporters
4. Submit CO Form (Based on assigned costing)
6. View CO Form Status (Approve/Reject)
7. Print CO Form (Based on approved CO)



2. Approve Costing Applications (Approve/Reject)
5. Process CO Form (Approve/Reject)



MITI Officer

8. Endorse CO Form

Provides 100% paperless environment for Costing application

Provides paper-less environment for CO Form application

ePCO Improved Features List

Enhanced copy
function

CA (Raw
Materials - RA)
Excel Form Filler

Customized LC
requirements

Multiple HS
Codes in 1 CO
(ACFTA)

Finished Product
Report

CA/ CO
cancellation

Enhanced query
function

Pre-exportation
attachment
submission

Various
customized
requirements

Enterprise
Architecture
Integration (EAI)



ePCO Future Features List

Data reusability
across ePCO
schemes

Integration with
other trade
documents/
systems

Customized
billing options

Auto calculation
for RA % in CA

More customized
report formats

Customized
system access
level



Improved email
notification

Digital Signature

ePCO Benefits



Increased
transparency -
real-time tracking
of application
status

Reduced
application
processing
time and cost

Reduced paper -
based
applications and
improves
productivity



Web-based, thus
“anywhere &
anytime

PCO repository for
authentication –
Strengthening
security &
cross-border
integrity

24 x 7 customer
support

Hardware and Software Requirements

Item	Minimum Requirement	Recommended
PC / Notebook	<ul style="list-style-type: none">i. Pentium IIIii. 64MB of RAMiii. 50MB of Hard Disk	<ul style="list-style-type: none">i. Pentium IVii. 512MB of RAMiii. 5GB of Hard Disk
Operating System	<ul style="list-style-type: none">i. Windows 98 (1st and 2nd edition)ii. Windows MEiii. Windows NT	<ul style="list-style-type: none">i. Windows 2000ii. Windows XP Professional
Screen Resolution	-	800 x 600
Internet Browser	Microsoft Internet Explorer 5.5	Microsoft Internet Explorer 6.0
Internet Connection	Dial-up	<ul style="list-style-type: none">i. Streamyxii. Leased Lineiii. ISDN
Other Software for printing purposes	-	Java software (Java Run Environment 1.4.2) (Automatic download from www.java.com)
Printer	-	<ul style="list-style-type: none">i. 24 pin dot matrix with Courier font 10ii. Tested with Panasonic printer KX-P-1121iii. Tested with Epson Printer LQ-1170iv. Tested with Epson Printer LQ-2180v. Tested with NEC Printer P8000+

ePCO Valued Customers

Canon

WD Western Digital

ONKYO

hp invent

PADINI



Panasonic

Tupperware



PERODUA

EPSON

Sime Darby

HONDA
The Power of Dreams

Dumex



MOTOROLA

SONY

Yakult

Unilever

NIPPON PAINT

SAMSUNG

Nestlé

DANONE

KIWI

HITACHI

'BOH'

AJINOMOTO

DENSO

HI-CM
YAMAHA

TOYOTA

Dagang Net

Pricing & Billing Plan

 START UP COST	NATIONWIDE PROMOTION	Register between 1 May 2012 until 31 Oct 2012	Registration Fee Corp RM500 SME RM200 Waived
ANNUAL MODULE ACCESS FEE RM200.00 per year	TRANSACTION FEE RM5.00 per Approved Permit	6% Service Tax	STANDARD BILLING PLAN > 50 permits annually
eValue BILLING PLAN < 50 permits annually	ANNUAL MODULE ACCESS FEE Zero	TRANSACTION FEE RM8.00 per Approved Permit	6% Service Tax

Customer Service and Support

CARELINE - Customer Interaction Centre

Dagang Net Technologies Sdn Bhd
Tower 3, Avenue 5, The Horizon, Bangsar South
No 8, Jalan Kerinchi, 59200 Kuala Lumpur, Malaysia

Operation Hours: 24 hours daily

Telephone: 1.300.133.133 / 603.4819.4800

Facsimile: 603.2713.2990

Email: careline@dagangnet.com

Facebook: <http://www.facebook.com/pages/Dagang-Net-Careline/388873344460339>



Local Support



Don't know where to start?

Kedai EDI Kuching

Dagang Net Technologies Sdn Bhd
Unit A1-2, 1st Floor, Lot 67, Block A, Yoshi Square,
Jalan Perlabuhan, 93450 Kuching, Sarawak

Operation Hours:	8.30am – 5.30pm daily (5 days a week)
Telephone:	6082-482 246
Facsimile:	6082-345 416
Hand phone:	016-869 9867 (Ian)
Email:	stephen@dagangnet.com
Contact Person:	Mr Stephen Sangau
Website:	http://www.dagangnet.com



Thank You For Your Attention !



Corporate Address

Dagang Net Technologies Sdn Bhd (177974-T)

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The Horizon Bangsar South,
No 8 Jalan Kerinchi,
59200 Kuala Lumpur.

General Line: 03 2730 0200

Fax: 03 2713 2121

Careline: 1 300 133 133

Website: www.dagangnet.com

E-mail: info@dagangnet.com